

### CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE FOURTH QUARTER AND FINANCIAL YEAR ENDED 31 MARCH 2019

29 May 2019

### CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2019

RM'000	Note	As at 31.03.2019	As at 31.03.2018
NIVI VVV	Note	Unaudited	Audited
Assets		011111111111111111111111111111111111111	1200200
Property, plant and equipment		131,218	129,064
Non-current assets		131,218	129,064
Inventories		110	551
Trade and other receivables		33,890	35,387
Tax recoverable		492	1,281
Cash and cash equivalents		25,060	11,826
Current assets		59,552	49,045
Non-current assets held for sale		1,850	2,520
Total assets		192,620	180,629
Equity and liabilities			
Share capital		68,850	67,464
Treasury shares		(131)	(131)
Other reserves		1,028	578
Retained earnings	19	81,245	70,488
Equity attributable to owners of the Company		150,992	138,399
Non-controlling interest		791	807
Total equity		151,783	139,206
Borrowings (secured)	21	14,090	13,247
Deferred tax liabilities		6,113	5,644
Non-current liabilities		20,203	18,891
Trade and other payables		16,488	17,536
Borrowings (secured)	21	4,146	4,996
Current liabilities		20,634	22,532
Total liabilities		40,837	41,423
Total equity and liabilities		192,620	180,629
Net assets per share attributable to owners			
of the Company (RM)		1.22	1.12

The above condensed consolidated statement of financial position should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE FOURTH QUARTER AND FINANCIAL YEAR ENDED 31 MARCH 2019

(These figures have not been audited)

		Current 3 months	•	Cumulativ 12 month	•
RM'000	Note	31.03.2019	31.03.2018	31.03.2019	31.03.2018
Revenue		28,893	30,619	124,099	124,021
Cost of sales		(24,594)	(25,360)	(101,537)	(102,858)
Gross profit		4,299	5,259	22,562	21,163
Other income		481	675	1,652	1,035
Marketing and distribution costs		(182)	(181)	(684)	(688)
Administration expenses		(1,380)	(1,520)	(5,451)	(5,641)
Other expenses		(1,040)	(1,649)	(3,552)	(3,542)
Finance costs		(172)	(225)	(780)	(930)
Profit before tax		2,006	2,359	13,747	11,397
Tax expense	18	(747)	(317)	(3,076)	(1,863)
Profit for the period		1,259	2,042	10,671	9,534
Other comprehensive income		-	-	-	-
Total comprehensive income		1,259	2,042	10,671	9,534
Profit attributable to:					
Owners of the Company		1,257	2,018	10,687	9,415
Non-controlling interest		2	24	(16)	119
Profit for the period		1,259	2,042	10,671	9,534
Total comprehensive income					
attributable to:					
Owners of the Company		1,257	2,018	10,687	9,415
Non-controlling interest		2	24	(16)	119
Tron controlling meetest		1,259	2,042	10,671	9,534
Earnings now shows					
Earnings per share attributable to owners of					
the Company:					
Basic (sen)	24	1.0	1.6	8.6	7.6
	24			8.5	7.6 7.6
Diluted (sen)	<i>L</i> 4	1.0	1.6	8.3	7.6

The above condensed consolidated statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

### **COMPLETE LOGISTIC SERVICES BERHAD (716241-X)**

(Incorporated in Malaysia)

## CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE FOURTH QUARTER AND FINANCIAL YEAR ENDED 31 MARCH 2019

(These figures have not been audited)

		Attributable to owners of the Company					
	Nor	-Distributable		Distributable	•		
			Share			Non-	
	Share	Treasury	option	Retained		controlling	Total
RM'000	capital	shares	reserve	earnings	Total	interest	equity
At 1 April 2018	67,464	(131)	578	70,488	138,399	807	139,206
Total comprehensive income	- -	-	-	10,687	10,687	(16)	10,671
Issuance of shares	1,386	-	(477)	-	909	_	909
Share option value	-	-	927	70	997	-	997
At 31 March 2019	68,850	(131)	1,028	81,245	150,992	791	151,783
At 1 April 2017	67,464	(131)	451	61,073	128,857	688	129,545
Total comprehensive income	-	-	-	9,415	9,415	119	9,534
Share option value	-	-	127	-	127	-	127
At 31 March 2018	67,464	(131)	578	70,488	138,399	807	139,206

The above condensed consolidated statement of changes in equity should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

#### **COMPLETE LOGISTIC SERVICES BERHAD (716241-X)**

(Incorporated in Malaysia)

#### CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE FOURTH QUARTER AND FINANCIAL YEAR ENDED 31 MARCH 2019

(These figures have not been audited)

	12 months en		
RM'000	31.03.2019	31.03.2018	
Cash flows from operating activities			
Profit before tax	13,747	11,397	
Adjustments for:			
Non-cash items	8,335	7,733	
Non-operating items	(573)	197	
Interest income	(295)	(133)	
Interest expense	780	930	
Operating profit before working capital changes	21,994	20,124	
Changes in working capital:			
Inventories	441	524	
Receivables	1,550	(2,921)	
Payables	452	2,491	
Cash generated from operations	24,437	20,218	
Net tax paid	(1,819)	(1,481)	
Net cash from operating activities	22,618	18,737	
Cash flows from investing activities			
Interest received	295	133	
Purchase of property, plant and equipment	(9,825)	(21,131)	
Proceeds from disposal of property, plant and equipment	1,524	4,481	
Proceeds from issuance of shares	909	-	
Net cash used in investing activities	(7,097)	(16,517)	
Cash flows from financing activities			
Drawdown of term loan	5,000	7,829	
Interest paid	(780)	(930)	
Net repayment of borrowings	(4,879)	(5,293)	
Repayment to a director	(1,500)	(500)	
Net cash (used in)/from financing activities	(2,159)	1,106	
Net changes in cash and cash equivalents	13,362	3,326	
Cash and cash equivalents at the beginning of financial year	11,533	8,207	
Cash and cash equivalents at the end of financial year	24,895	11,533	
Analysis of cash and cash equivalents			
Fixed deposits	165	165	
Cash and bank balances	24,895	11,661	
Cush and bank buildiness	25,060	11,826	
Bank overdraft	23,000	(128)	
Fixed deposits pledged to licensed bank	(165)	(165)	
1 fact deposits predged to needsed bank	24,895	11,533	
	24,093	11,333	

The above condensed consolidated statement of cash flows should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

#### PART A: EXPLANATORY NOTES PURSUANT TO MFRS134

#### 1 Basis Of Preparation

This unaudited interim financial report has been prepared in accordance with MFRS 134 Interim Financial Reporting and paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad and should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 March 2018.

The accounting policies adopted by the Group in this interim financial report are consistent with those adopted in the most recent audited financial statements for the financial year ended 31 March 2018 except for the following new MFRS, Amendments to MFRS and IC Interpretations to be applied by the Group for the financial periods beginning on or after 1 April 2018:

MFRS 9 Financial Instruments

MFRS 15 Revenue from Contracts with Customers

Amendments to MFRS 2 - Classification and Measurement of Share-based Payment transactions

Amendments to MFRS 140 - Transfers of Investment Property

Annual Improvements to MFRS Standards 2014 - 2016 Cycle

IC Interpretations 22 Foreign Currency Transactions and Advance Consideration

The adoption of the above pronouncements did not have any significant effects on this interim financial report upon their initial application.

The Group has not adopted the following Amendments to MFRS that have been issued but not yet effective:

MFRS 16 Leases

MFRS 17 Insurance Contracts

Amendments to MFRS 2 Share-based Payment

Amendments to MFRS 3 Business Combinations

Amendments to MFRS 4 - Applying MFRS 9 Financial Instruments with MFRS 4 Insurance Contracts

Amendments to MFRS 6 Exploration for and Evaluation of Mineral Resources

Amendments to MFRS 9 - Prepayment Features with Negative Compensation

Amendments to MFRS 10 and MFRS 128 - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

Amendments to MFRS 14 Regulatory Deferral Accounts

Amendments to MFRS 101 Presentation of Financial Statements

Amendments to MFRS 108 Accounting Policies, Changes in Accounting Estimates and Errors

Amendments to MFRS 119 - Plan Amendment, Curtailment or Settlement

Amendments to MFRS 128 - Long-term Interests in Associates and Joint Ventures

Amendments to MFRS 134 Interim Financial Reporting

Amendments to MFRS 137 Provisions, Contingent Liabilities and Contingent Assets

Amendment to MFRS 138 Intangible Assets

Annual Improvements to MFRS Standards 2015 - 2017 Cycle

IC Interpretations 23 Uncertainty over Income Tax Treatments

Amendments to IC Interpretation 12 Service Concession Arrangements

Amendments to IC Interpretation 19 Extinguishing Financial Liabilities with Equity Instruments

Amendments to IC Interpretation 20 Stripping Costs in the Production Phase of a Surface Mine

Amendments to IC Interpretation 22 Foreign Currency Transactions and Advance Consideration

Amendments to IC Interpretation 132 Intangible Assets - Web Site Costs

The adoption of the above pronouncements did not have any significant effects on this interim financial statements upon their initial application.

#### 2 Seasonality Or Cyclicality Of Operations

The business operations of the Group are subject to the forces of supply and demand and thus, could display cyclical trends.

#### 3 Unusual Items Due To Their Nature, Size Or Incidence

There were no unusual items affecting assets, liabilities, equity, net income or cash flows during the quarter ended 31 March 2019.

#### 4 Significant Estimates And Changes In Estimates

There were no changes in estimates that had any material effects during the quarter ended 31 March 2019.

#### 5 Debt And Equity Securities

During the current quarter, the Company had increased its paid-up share capital from RM67,877,605 to RM67,901,764 through the issuance of 22,600 new ordinary shares at RM0.62 from the exercise of options under the Share Issuance Scheme. The new ordinary shares issued rank pari passu in all respects with the existing ordinary shares of the Company.

During the current quarter, the Company had increased its paid-up share capital from RM67,901,764 to RM68,850,085 through the issuance of 1,133,000 new ordinary shares at RM0.55 from the exercise of options under the Share Issuance Scheme. The new ordinary shares issued rank pari passu in all respects with the existing ordinary shares of the Company.

Save as disclosed above, there were no other issuances, repurchases or repayments of debt and equity securities during the quarter ended 31 March 2019.

#### 6 Dividends Paid

There were no dividends paid during the current and previous corresponding quarter.

#### 7 Segmental Information

The Group's operations comprise the following business segments:

Logistics : Total logistic services provider including trading of freight, haulage, lorry and trucking, custom

clearance and Inland Port operation

Warehousing : Provision of storage of goods and other related handling services

Marine : Provision of marine transportation services

Others : Trading of goods, insurance agency and investment holding

		Ware-					
RM'000	Logistics	housing	Marine	Others	Total	Elimination	Group
Results for 3 months ended							
31 March 2019							
External revenue	23,124	2,205	2,934	631	28,894	-	28,894
Intersegment revenue	1,936	-	-	555	2,491	(2,492)	(1)
Total revenue	25,060	2,205	2,934	1,186	31,385	(2,492)	28,893
Segment profit/(loss)	2,777	1,857	(865)	(221)	3,548	390	3,938
Depreciation	(1,251)	(262)	(85)	(120)	(1,718)	(124)	(1,842)
Interest income	11	-	-	71	82	-	82
Finance costs	(37)	(40)	-	(95)	(172)	-	(172)
Profit/(Loss) before tax	1,500	1,555	(950)	(365)	1,740	266	2,006
Tax expense	(333)	(462)	-	12	(783)	36	(747)
Profit/(Loss) after tax	1,167	1,093	(950)	(353)	957	302	1,259

Finance costs

Tax expense

Profit after tax

Profit before tax

<b>Segmental Information (continu</b>	ed)						
		Ware-					
RM'000	Logistics	housing	Marine	Others	Total	Elimination	Group
Results For 3 Months Ended							
31 March 2018							
External revenue	24,986	1,507	3,248	878	30,619	-	30,619
Intersegment revenue	2,438	-	1,312	2,427	6,177	(6,177)	-
Total revenue	27,424	1,507	4,560	3,305	36,796	(6,177)	30,619
Segment profit/(loss)	2,908	1,312	(297)	453	4,376	-	4,376
Depreciation	(1,387)	(190)	(58)	(125)	(1,760)	(79)	(1,839)
Interest income	8	-	-	39	47	-	47
Finance costs	(55)	(50)	-	(120)	(225)	-	(225)
Profit/(Loss) before tax	1,474	1,072	(355)	247	2,438	(79)	2,359
Tax expense	(394)	137	-	(70)	(327)	10	(317)
Profit/(Loss) after tax	1,080	1,209	(355)	177	2,111	(69)	2,042
<b>Results For 12 Months Ended</b>							
31 March 2019							
External revenue	98,601	8,240	14,598	2,661	124,100	-	124,100
Intersegment revenue	6,757	-	2,243	25,979	34,979	(34,980)	(1)
Total revenue	105,358	8,240	16,841	28,640	159,079	(34,980)	124,099
Segment profit	14,240	6,423	1,796	23,022	45,481	(23,859)	21,622
Depreciation	(5,085)	(977)	(347)	(485)	(6,894)	(496)	(7,390)
Interest income	43	-	-	252	295	-	295
Finance costs	(174)	(180)	-	(426)	(780)	-	(780)
Profit before tax	9,024	5,266	1,449	22,363	38,102	(24,355)	13,747
Tax expense	(1,797)	(1,165)	-	(168)	(3,130)	54	(3,076)
Profit after tax	7,227	4,101	1,449	22,195	34,972	(24,301)	10,671
31 March 2018							
External revenue	103,928	4,718	12,076	3,299	124,021	-	124,021
Intersegment revenue	7,455	-	2,451	9,810	19,716	(19,716)	-
Total revenue	111,383	4,718	14,527	13,109	143,737	(19,716)	124,021
Segment profit	14,188	3,174	982	1,241	19,585	-	19,585
Depreciation	(5,609)	(566)	(248)	(500)	(6,923)	(468)	(7,391)
Interest income	32	-	-	101	133	-	133

(511)

331

(268)

63

734

734

(930)

11,865

(1,915)

9,950

(930)

11,397

(1,863)

9,534

(468)

(416)

52

(232)

8,379

(1,647)

6,732

(187)

2,421

2,421

#### 8 Related Party Disclosures

Significant recurrent related party transactions are as follows:

	3 montl	ns ended	12 months ended		
RM'000	31.03.2019	31.03.2018	31.03.2019	31.03.2018	
Companies in which certain Directors					
have interests:					
Revenue from services rendered	1,953	1,671	6,917	6,981	
Forwarding service charges payable	379	365	1,310	1,578	
Fuel payable	1,041	1,251	4,692	3,540	
Spare parts payable	189	99	1,130	239	
Rental income receivable	6	6	24	24	
Warehouse expense payable	86	44	148	228	

The Directors are of the opinion that the above transactions have been established on terms and conditions that are not materially different from those obtainable in transactions with unrelated parties.

#### 9 Valuation of Property, Plant and Equipment

There was no valuation on property, plant and equipment during the current and previous corresponding quarter.

#### 10 Capital Commitments

As at the end of the reporting quarter, the Group has approved and contracted for capital commitments of RM1.7 million in respect of property, plant and equipment.

#### 11 Contingent Assets And Liabilities

There were no changes in contingent liabilities and contingent assets since the end of last financial year.

#### 12 Changes in Composition of the Group

There were no changes in the composition of the Group during the current quarter.

#### 13 Events After The Reporting Period

There were no material events subsequent to the end of the current quarter.

### PART B: EXPLANATORY NOTES PURSUANT TO MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

#### 14 Analysis Of Performance - Comparison With Preceding Year Corresponding Quarter

	3 month	ns ended		12 mont	hs ended	
RM'000	31.03.2019	31.03.2018	Changes	31.03.2019	31.03.2018	Changes
Revenue	28,894	30,619	(1,725)	124,100	124,021	79
Profit before tax	2,006	2,359	(353)	13,747	11,397	2,350

During the quarter, the Group registered a decrease in revenue of RM1.73 million as compared to the preceding year corresponding quarter ("corresponding quarter") mainly due to the decline in business of the logistics segment. In line with the decrease in revenue, the Group also reported a lower pre-tax profit of RM2.01 million as compared to the corresponding quarter's profit of RM2.36 million.

For the current financial year, the Group recorded a slight increase in revenue by RM0.08 million as compared to the preceding year mainly due to the increase in volume of the warehousing segment. The pre-tax profit increased by RM2.35 million as compared to the prior year, mainly attributed by the improved performance in all segments.

#### (a) Logistics

3 months ended			12 months ended				
RM'000	31.03.2019	31.03.2018	Changes	31.03.2019	31.03.2018	Changes	
External revenue	23,124	24,986	(1,862)	98,601	103,928	(5,327)	
Profit before tax	1,500	1,474	26	9,024	8,379	645	

Revenue of the logistics segment decreased by RM1.86 million as compared to the corresponding quarter as there was a drop in business volume particularly the cement transportation business. However, pre-tax profit increased by RM0.03 million as compared to the corresponding quarter mainly due to improved performance of the freight trading business during the quarter.

For the current financial year, revenue of the logistics segment decreased by RM5.33 million as compared to the corresponding period. However, pre-tax profit increased by RM0.65 million as compared to the corresponding period mainly due to overall improvement of the logistics segment other than the cement transportation business.

#### (b) Warehousing

	3 montl	ns ended	12 months ended				
RM'000	31.03.2019	31.03.2018	Changes	31.03.2019	31.03.2018	Changes	
External revenue	2,205	1,507	698	8,240	4,718	3,522	
Profit before tax	1,555	1,072	483	5,266	2,421	2,845	

Revenue of the warehousing segment has increased by RM0.70 million as compared to the corresponding quarter and this also leads to the increase in pre-tax profit by RM0.48 million as compared to the corresponding quarter.

For the current financial year, revenue of the warehousing segment increased by RM3.52 million as compared to the corresponding period and accordingly, pre-tax profit increased by RM2.85 million as compared to the corresponding period mainly contributed by new warehouses of the Group.

#### 14 Analysis of performance - Comparison with preceding year corresponding quarter (continued)

#### (c) Marine

	3 montl	ns ended		12 months ended		
RM'000	31.03.2019	31.03.2018	Changes	31.03.2019	31.03.2018	Changes
External revenue	2,934	3,248	(314)	14,598	12,076	2,522
Profit before tax	(950)	(355)	(595)	1,449	734	715

For the current quarter, revenue and pre-tax profit of the marine segment experienced a decrease in performance which was mainly caused by lower cargo volume and higher maintenance costs of vessels as compared to the corresponding quarter.

Revenue and pre-tax profit for the current financial year have increased as compared to the corresponding period mainly due to higher cargo volume during the year.

#### 15 Comparison With Immediate Preceding Quarter

	3 months ended					
RM'000	31.03.2019	31.12.2018	Changes			
Revenue	28,893	33,523	(4,630)			
Profit before tax	2,006	4,065	(2,059)			

Revenue in the current quarter decreased by RM4.63 million compared to the immediate preceding quarter, mainly due to the lower revenue in the logistics and marine segments caused by festive season and correspondingly the pre-tax profit fell by RM2.06 million.

#### 16 Commentary On Prospects

In view of the ongoing development in the market, changes in policies and the recent interest cut by Bank Negara to counter the slowing down economy, the Board foresees business to be slow and challenging in the next financial year and will take appropriate measures to mitigate the adverse impacts. The Board will continue to focus on developing its warehousing facilities while exploring new business opportunities that will enhance the growth of the Group.

#### 17 Profit Forecast

Not applicable.

#### 18 Tax Expense

	3 month	3 months ended		hs ended
RM'000	31.03.2019	31.03.2018	31.03.2019	31.03.2018
Income tax	260	450	2,607	1,699
Deferred tax	487	(133)	469	164
Total tax expense	747	317	3,076	1,863

Income tax is calculated at the statutory tax rate of 24% of the estimated assessable profit for the period.

The overall effective tax rate of the Group is slightly lower than the statutory tax rate due to the tax exemption on shipping income.

#### 19 Retained Earnings

	As at	As at 31.03.2018	
RM'000	31.03.2019		
Realised	126,226	115,558	
Unrealised	(5,943)	(5,742)	
	120,283	109,816	
Consolidation adjustments	(39,038)	(39,328)	
Total retained earnings	81,245	70,488	

#### 20 Corporate Proposals

There were no outstanding corporate proposals announced as at the reporting date.

#### 21 Borrowings (secured)

	As at	As at	
RM'000	31.03.2019	31.03.2018	
Short term borrowings:			
Bank overdraft	-	128	
Hire purchase	-	82	
Term loans	4,146	4,786	
	4,146	4,996	
Long term borrowings:			
Term loans	14,090	13,247	
	14,090	13,247	
Total borrowings	18,236	18,243	

All borrowings are denominated in Ringgit Malaysia. Overall, the total borrowings of the Group decreased slightly due to the higher repayments of borrowings which amounted to RM5.01 million against additional term loan of RM5.00 million during the period.

As at the end of the reporting quarter, all borrowings are at floating rate. Weighted average interest rate for floating rate borrowings is 4.92% per annum.

#### 22 Changes In Material Litigation

There was no material litigation against the Group as at the reporting date.

#### 23 Proposed Dividend

No dividend has been proposed during the current quarter.

#### 24 Earnings Per Share ("EPS")

	3 months ended		12 months ended	
	31.03.2019	31.03.2018	31.03.2019	31.03.2018
Profit attributable to owners of				
the Company (RM'000)	1,257	2,018	10,687	9,415
Weighted average number of				
ordinary shares in issue ('000)	123,632	123,442	123,632	123,442
Effect of dilution ('000)	1,513	-	1,513	-
Adjusted weighted average number of				
ordinary shares in issue ('000)	125,145	123,442	125,145	123,442
Basic EPS (sen)	1.0	1.6	8.6	7.6
Diluted EPS (sen)	1.0	1.6	8.5	7.6

#### 25 Financial Instruments

The Group has not entered into any derivatives and accounted for any financial liabilities carried at fair value as at the reporting date.

#### 26 Auditors' Report On Preceding Annual Financial Statements

The auditors' report on the financial statements for the financial year ended 31 March 2018 was unqualified.

#### 27 Profit Before Tax

	3 months ended		12 months ended	
RM'000	31.03.2019	31.03.2018	31.03.2019	31.03.2018
Profit before tax is arrived at after crediting/(charging):				
Interest income	82	47	295	133
Other income including investment income	399	628	1,357	902
Interest expense	(172)	(225)	(780)	(930)
Depreciation	(1,842)	(1,839)	(7,390)	(7,391)
Provision for and write off of receivables	(141)	(117)	(141)	(117)
Realised gain/(loss) in foreign exchange	1	(96)	39	(211)
Unrealised gain/(loss) in foreign exchange	21	(51)	170	(98)

Save as disclosed above, there were no other material provision for and write off of inventories, gain or loss on disposal of quoted investment or properties, gain or loss on derivatives or exceptional items for current quarter under review.